

Michael Sacharski

China Consultant, 2017 - Present



Mike Sacharski
Senior Consultant
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AREAS OF EXPERTISE (partial listing)

Strategic Business Solutions

- Global Strategy
- Organizational Strategy
- U.S. China Business Strategy
- New Technology Applications
- Executive Coaching
- Succession Planning
- Negotiation Skills

CLIENT REFERENCES

Hydro Inc.
President & CEO
George Harris
(312) 738-3000

Michael Sacharski is a Global Strategy Expert. He is the Founder and Managing Director of Pacific Enterprise Capital International. Mr. Sacharski's career spans 30 years of living and working in China. He has work experiences across China's development trajectory; from post-Cultural Revolution devastation to today's global giant conducting sophisticated transactions around the world.

Mr. Sacharski has also conducted business in Japan, the Republic of Korea, Southeast Asia, India and Pakistan. He has been a public speaker in Asia and the U.S. on topics ranging from challenging business issues to new technology applications. He is a founding board member of the United States Technology Office (USITO) in Beijing and frequently advises U.S. business leaders and government officials on China.

Mr. Sacharski founded Multicom, Inc. to provide market entry services to American companies exporting to China. Later, he became Asia – Pacific director for Comstream Corporation (U.S.), a manufacturer of innovative satellite-based communication systems. Mr. Sacharski subsequently became China chief representative for U.S. telecom giant GTE (now Verizon). He returned to his entrepreneurial roots when he founded Pacific Enterprise Capital International to serve clients in Asia and the U.S. Mr. Sacharski has also conducted business in Japan, the Republic of Korea, Southeast Asia, India and Pakistan. He has been a public speaker in Asia and the U.S. on topics ranging from challenging business issues to new technology applications. He is a founding board member of the United States Technology Office (USITO) in Beijing and frequently advises U.S. business leaders and government officials on China.

EDUCATION and CERTIFICATION

Mike holds undergraduate and graduate degrees respectively in political science (international relations) and international and comparative education from Michigan State University in East Lansing, Michigan.